



NCRA's
11TH ANNUAL NATIONAL CONFERENCE
AGENDA

NOVEMBER 19TH – 21ST, 2003

WYNDHAM NEW ORLEANS AT CANAL PLACE
NEW ORLEANS, LOUISIANA

Tuesday, November 18th

❖ 5:00pm – 9:00pm Early Registration – Pre-Magnolia III (3rd Floor)



NCRA's 11th Annual National Conference
Wyndham New Orleans at Canal Place – New Orleans, Louisiana

Wednesday, November 19th

AM SESSION ALL SESSIONS IN THE MAGNOLIA III (7:30 – 5:30)

- ❖ 7:30 – 9:00 **General Registration** – **Pre-Magnolia III** (3rd Floor)
- ❖ 7:30 – 5:00 **Exhibit Hall Set-Up** – Exhibitors Only – **Azalea Ballroom** (3rd Floor)
- ❖ 7:30 - 9:00 **Continental Breakfast** – **Pre-Magnolia III** (3rd Floor) (Sponsored by Synergistic Software Systems)
- ❖ 9:00 – 9:45 **Session I -- Welcome & Introductions**
 - Gary Kassan – NCRA President
 - Susan Cataldo – NCRA Conference Chairperson
 - Terry Clemans – Executive Director
 - NCRA Officers & Board of Directors Installation
 - Awards Ceremony
- ❖ 9:45 – 10:45 **Session II -- Legislative Insight & HUD Update**
 - **NCRA Prospective**
Paul Wohkittel (GSE/Legislative Chairman) & **Terry Clemans** (Executive Director)
- ❖ 10:45 – 11:00 **Break** – (3rd Floor Foyer)
- ❖ 11:00 – 12:00 **Session III – Ownership Thinking**
 - **Nancy Roecker** (Principal)
Ownership Thinking, LLC

PM SESSION

- ❖ 12:00 – 1:00 **Lunch & Book Signing** -- **Crescent Ballroom** (11th Floor) ~ (Sponsored by FIDES Corp)
 - **International Trends in Credit Reporting**
Margaret J. Miller (Vice President) – The World Bank
Editor and Co-Author of the Book:
“Credit Reporting Systems and the International Economy”
- ❖ 1:15 – 2:45 **Session IV – Surviving an Audit**
 - **Kelly Bodnar** (Compliance Committee Chairperson), and a panel of members who have recently undergone audits from each of the repositories.
- ❖ 2:45 – 3:00 **Break** – (3rd Floor Foyer)
- ❖ 3:00 – 4:15 **Session V – Ken Harney**
 - **Ken Harney**
Washington Post Writers Group
Author of *Our Nations Housing*
”Views from Inside the Beltway”
- ❖ 4:15 – 5:00 **Session VI -- Market Place Introductions & Market Place Poker Run Rules & Instructions**
- ❖ 6:00 – 9:00 **Market Place Welcome Reception** – (Azalea Ballroom & 3rd Floor Foyer)
(Sponsored by Innovative Software Solutions)

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Thursday, November 20th

AM SESSION ALL SESSIONS IN THE MAGNOLIA III (8:00 – 12:00)

- ❖ 7:30 - 8:30 **Continental Breakfast** – (*Azalea Ballroom*) ~ (*Sponsored by Geotrac*)
 - **Marketplace Open**

- ❖ 8:30 – 9:30 **Session I – The Antitrust Issue – Part 1**
 - **The AAI Report**
Jonathan Rubin (*Research Fellow*)
American Antitrust Institute

- ❖ 9:30 – 10:30 **Session II –The Antitrust Issue – Part II**
 - **Litigation Update and Other Options to Promote Competition**
Michael J. Flannery (*The David Danis Law Firm*)
Dennis Stewart (*Hulett, Harper, Stewart, LLC*)
Robert J. Gralewski (Jr.) (*Law Firm of Robert Gralewski*)
NCRA's Antitrust attorneys discuss litigation options

- ❖ 10:30 –11:00 **Break** – (*Azalea Ballroom*) ~ (*Sponsored by Credit Systems Design*)
 - **Marketplace Open**

- ❖ 11:00 – 12:00 **Session III – GSE Update – Automations Year in Review & 2003 Forecast**
 - **Denise Rivoal** (*Senior Business Manager – e-Commerce Division*)
Fannie Mae
 - **Linda Hammell** (*Project Leader*)
U.S. Department of Agriculture
Automated Underwriting for Rural America
Credit reporting opportunities with the USDA's AU System

PM SESSION

- ❖ 12:00 – 1:00 **Marketplace Open**
- Open Afternoon & Evening**
- **NCRA Golf Open** (*Sponsored by First Lenders Data, Inc. - CreditXpert, Inc. - Vericorp*)
 - Eastover Country Club -- Shotgun Start at 1:00 pm
 - *Bus will depart promptly at 12:30 pm from the Wyndham.*

 - **NCRA Tennis Tournament**
 - City Park Tennis Center -- Tournament Starts at 1:00 pm
 - *Bus will depart promptly at 12:30 pm from the Wyndham.*

 - **Explore New Orleans** –
 - See the list of activities for your afternoon of Rest & Relaxation
 - New Orleans is an amazing city with a diversity of attractions for every interest just outside the door of our hotel.
 - We have made special arrangements for members to visit the functions listed as a group, pending interest. Please review the Activities list and send in your preference so we can help you with the planning.

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Friday, November 21st

AM SESSION ALL AM SESSIONS IN THE MAGNOLIA III (8:00 – 5:00)

- ❖ 7:30 – 8:30 **Continental Breakfast** - (*Azalea Ballroom*) ~ (*Sponsored by RightLoan Corporation*)
 - **Marketplace Open**
- ❖ 8:30 – 9:45 **Session I – Employment Screening Trends & Regulations**
Les Rosen, ESQ (*President*)
Employment Screening Resources
- ❖ 9:45 – 10:15 **Break** – (*Azalea Ballroom*) -- **Final Marketplace Open**
- ❖ 10:15 – 11:00 **Session II – Office of Foreign Asset Control**
 - **The Patriot Act – Section 326**
Ellen Joyce (*Compliance Officer*)
US Treasury Department - Office of Foreign Assets Control
- ❖ 11:00 – 12:00 **Session III – Federal Trade Commission**
 - **FCRA & Identity Theft Overview**
Andrew Smith (*Associate Director*)
Federal Trade Commission -- Bureau of Consumer Protection

PM SESSION SESSION IV IN THE MAGNOLIA III (1:00 – 2:00)

- ❖ 12:00 – 1:00 **Luncheon** –(*Crescent Ballroom*) ~ (*Sponsored by CreditExpert, Inc.*)
 - **A.W. Pickle** (President)
NAMB – National Association of Mortgage Brokers
- ❖ 1:00 – 2:00 **Session IV – Value Added Selling**
 - **Chuck Reaves** - Chuck Reeves & 21 Associates
”In the history of recorded time, no customer has ever said,
“Your price it too high,” and meant it.” – Chuck Reeves
- ❖ 2:15 – 3:00 **Breakout Session I** (*Magnolia III is on the 3rd Floor – All Others on the 12th Floor*)
 - **Magnolia III**– Entyre Doc Prep, Inc. – Increase Sales from Existing Clients (*Ken Burkhalter*)
 - **Imperial Room** – Opening an Employment Screening Company (*Les Rosen*)
 - **River Room** – Credit Scoring Options – CreditExpert, Inc. (*David Chung*)
 - **Executive Room** – Antitrust Litigation Q&A (*Michael Flannery, Dennis Stewart, & Robert Galewski*)
- ❖ 3:15 – 4:00 **Breakout Session II** (*Magnolia III is on the 3rd Floor – All Others on the 12th Floor*)
 - **Magnolia III**– RightLoan – An exclusive members only opportunity (*Bill Zemplak*)
 - **Imperial Room** – NEW FCRA Certification Program & Ask an Attorney (*Jim Sutton*)
 - **River Room** – Credit Scoring Options – CreditExpert, Inc. (*David Chung*)
 - **Executive Room** – Antitrust Litigation Q&A (*Michael Flannery, Dennis Stewart, & Robert Galewski*)
- ❖ 4:15 – 5:00 **Breakout Session III** (*Magnolia III is on the 3rd Floor – All Others on the 12th Floor*)
 - **Magnolia III** – RightLoan – An exclusive members only opportunity (*Bill Zemplak*)
 - **Imperial Room** -NEW FCRA Certification Program & Ask an Attorney (*Jim Sutton*)
 - **Cotton Room** – Roundtable Discussions -- *Operational Tips for Companies over \$1,000,000*
 - **River Room** – Roundtable Discussions -- *Operational Tips for Companies under \$1,000,000*
 - **Executive Room** – Antitrust Litigation Q&A (*Michael Flannery, Dennis Stewart, & Robert Galewski*)
- ❖ 5:00 - 5:10 **Conference Close & Evaluations**
- ❖ 6:15 – 10:00 **Feature Dinner Event** – (*Sponsored by Meridian Link*)
A Taste of Mardi Gras – We will meet in the lobby to depart via bus and ferry across the Mississippi River to a party at Blaine Kearns' Mardi Gras World, the manufacturer of the famous floats of the New Orleans Mardi Gras Parades.