



So why wouldn't all brokers and lenders use an outsource provider of mortgage closing doc prep? One reason is time – many brokers and lenders are so busy, they are afraid that trying a new system might slow them down. But this need not be the case – for example, Entyre has a Customer Care representative walk new customers through the complete loan closing process by telephone until their processors are completely comfortable with the system. This allows them to process their mortgage closing documents quickly, even while using new software.

Another reason brokers and lenders might not try outsourcing is fear – fear that a new system won't work as well as their old approach, or that it won't interface well with their loan origination software. But any outsource provider worth their salt will have an easy interface with all the major loan origination programs. Or perhaps they are concerned that documents won't arrive on time to third parties like title companies. However, the best doc prep providers will offer a broad range of delivery options, including overnight delivery, electronic delivery, and even downloading from the web.

When considering a document preparation solution, there are three things to keep foremost in mind. First, remember that control and speed are paramount. These capabilities are generally the first to be considered when considering vendor choices. Entyre is pleased to be able to not only provide references from satisfied customers but also to furnish real case studies that clearly demonstrate half-million dollar savings (right to the bottom line) for small to moderate sized clients.

Secondly, our customers' experiences clearly demonstrate that Entyre's products are so easy to use (typical training time about 10 minutes) that users do not lose productivity while acquiring familiarity with the product. Our dedicated trainers and advanced WebX™ tools allow personalized hands-on training under the watchful eye of an experienced coach.

And finally, brokers and lenders find that they will save time and money by selecting a provider that guarantees both compliance and data accuracy – while providing a full range of document delivery options, free software, tech support and an easy, trouble free interface with their loan origination software.

Ultimately, outsourcing mortgage closing doc prep can save loan originators time, frustration, risk, staffing and training headaches, and money. It is an excellent option for busy brokers and lenders alike and a significant new revenue opportunity for title companies and credit firms to resell, since they are already calling on clients with a need for doc prep services. As bundled services become more prevalent in the future, such extra service offerings may make the difference between success and struggle in a changing market environment.

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